

Ogier in Ireland  
Banking and Finance



Ogier

"The team are very responsive, assisting quickly and efficiently."

Client feedback

Contents	
Who we are	3
Our services	4
Our team	8

## Who we are

Ogier's Banking and Finance team in Ireland advises both lenders and borrowers across a wide range of market sectors.

We are a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost effective services to all our clients.

The firm practices the laws of BVI, Cayman, Guernsey, Ireland, Jersey and Luxembourg. We have 13 offices throughout Europe, the Caribbean, the Middle East and Asia, with approximately 1,100 employees and more than 100 legal partners worldwide.

Our Banking and Finance experts provide commercially driven, solutions-based advice on domestic financings in Ireland, as well as cross-border transactions. Our team has considerable experience across fund finance, structured finance, real estate finance, asset-based lending and trade receivables financings.

### **Our approach**

We develop relationships with our clients to understand their business needs and drive transactions to achieve the desired results.

We help our clients to anticipate and identify any legal issues that might arise and we work with all parties involved to promptly resolve those in the most effective way.

Our commercial understanding and experience of working with leading financial institutions, professional advisers, high-net-worth individuals and regulatory bodies enable us to add real value to our clients' businesses.

We understand a lender's need to limit and manage risk whilst still developing a positive relationship with its clients and we work to facilitate those aims. We also support our clients with in-house training, seminars and briefings and as a firm we use technology to offer streamlined solutions.

Ogier also provides expert advice on restructuring and the realisation of security in enforcement situations for lenders and receivers. This gives us the ability to provide real-world advice on issues that might arise in such circumstances, and we work to develop structures for our clients that meet their business needs while minimising risks should an enforcement scenario arise.



"Richard Kelly stood out to me for the approach he championed. Richard consistently provided pragmatic solutions. Richard was also extremely responsive, always responding quickly even out of hours."  
Legal 500 EMEA, 2024



"Always on hand to provide solutions."  
Client feedback on partner Laura Holtham, 2023

## Our services

We advise clients on a wide range of cross border and local finance transactions.

Ogier's Banking and Finance team in Ireland advises financial institutions, asset managers, investment funds, alternative finance providers, borrowers and other financial market participants on all aspects of lending, borrowing, finance, treasury and capital markets transactions.

Our specialist debt listing team also acts as listing agent for a variety of debt products on Euronext Dublin (formerly the Irish Stock Exchange), The International Stock Exchange (**TISE**), the Cayman Island Stock Exchange (**CSX**) and the Vienna Stock Exchange (**VSE**).

### Our services:

- Aviation/asset finance
- Banking
- Capital markets
- Collateralised Loan Obligations (**CLOs**)
- Crypto finance
- Derivatives
- Fund finance
- International listing services
- Non-bank lending
- Real estate finance
- Structured finance and securitisation
- Sustainable finance

## Ogier advised Thorntons Recycling on purchase of The City Bin Co

Ogier advised Thorntons Recycling, a leading recycling and waste management company, on the financing of their acquisition of The City Bin Co - enabling Thorntons Recycling to become the largest privately-owned company in the sector and the second largest waste processor in Ireland.

Our finance experts were part of Ogier's multi-disciplinary deal team, which brought together specialists from across the firm's corporate, real estate and employment services in Ireland.

## Ogier advised Wildstone on groundbreaking infrastructure refinancing

Ogier's Banking and Finance experts in Ireland advised Wildstone on its landmark £350 million infrastructure refinancing - the first infrastructure debt raised in the European Out-of-Home (OOH) media sector and the first widely syndicated financing for Wildstone.

Ogier's cross-jurisdictional team provided Guernsey, Jersey, and Irish legal counsel for the transaction, which involved prominent financial institutions including Deutsche Bank, MEAG, Lloyds, Natixis, and M&G as mandated lead arrangers.

£350million

landmark infrastructure  
refinancing



"There is a strong demand for banking and finance services in Ireland. Our team is perfectly placed to spearhead our offering to clients in the region and globally."

Katrina Edge, Global Head of Banking & Finance, Ogier

# Ogier in Ireland key moments



**2007**

The firm was originally founded by a team of four as Leman Solicitors

**2009**

Leman Solicitors became the first paperless law firm in Ireland and gained ISO 9001 (quality management systems) and ISO 27001 accreditation (information security)

**2011**

The first Leman Challenge started. An annual employee CSR event, raising over €300,000 since, for charities including Pieta House, Irish Autism Action, Irish Guide Dogs for the Blind, Paralympics Ireland, The Samaritans, Focus Ireland and the Marie Keating Foundation

**2019**

Recognised as a Fairtrade workplace

**2020**

First shortlisted for the Green Small Organisation at the Green Awards, in recognition of our CSR and green credentials, as well as becoming a Certified Proud workplace

**2021**

Ranked in the Great Place to Work Ireland awards in 16th position as Best Small Workplace

**2022**

Leman Solicitors LLP became Ogier Leman after merging with international law firm Ogier in March 2022



**2023**

Firm expands to more than 90 employees post-merger and growing in size and breadth of service lines and rebrands fully to Ogier

**Ogier**

## Our team



**Richard Kelly**

Partner  
+353 163 23117  
richard.kelly@ogier.com

Richard is a partner in our Banking and Finance team and leads Ogier's Structured Finance and Capital Markets services in Ireland. Richard advises international and domestic clients on all aspects of debt capital markets transactions, with a specialisation in structured finance, CLO, ABS and other securitisation products as well as prime brokerage services (including derivatives, repos, securities lending and crypto trading).



**Laura Holtham**

Partner  
+353 1 584 6761  
laura.holtham@ogier.com

Laura is a partner in Ogier's Banking and Finance team in Ireland. She assists advises financial institutions, alternative lenders, investors and borrowers on a wide range of local and international transactions. She has particular expertise in real estate finance, fund finance, structured finance and secured lending.



**Eoin Hamill**

Managing Associate  
+353 1 232 0289  
eoin.hamill@ogier.com

Eoin works in the Banking and Finance team in Dublin with a particular focus on advising issuers, arrangers and managers on a broad range of securitisation structures (both public and private) across number asset classes including commercial mortgages, residential mortgages, auto loans, CLOs and non-performing loans.



**Laura Blaney**

Senior Associate  
+353 1 584 6770  
laura.blaney@ogier.com

Laura, a senior associate in Ogier's Banking and Finance team, acts for a wide range of financial institutions and corporate borrowers. She advises on various transaction types, including real estate finance, fund finance, asset-based lending, cross-border lending and corporate restructuring..



## Our team



**Dominic Conlon**  
Partner  
+353 1 232 1075  
dominic.conlon@ogier.com

Dominic heads the Corporate team at Ogier in Ireland, Ogier's Ireland office. He has advised many of Ireland's largest financial institutions, corporates and technology companies. He specialises in: mergers and acquisitions, joint ventures, corporate finance, venture capital and private equity, corporate restructuring, corporate governance, IT contracts, outsourcing and general commercial matters.



**Edon Byrnes**  
Partner  
+353 1 639 3000  
edon.byrnes@ogier.com

Edon is a partner in the Ogier Corporate team in Dublin. His practice covers a range of corporate transactional and advisory work, commercial contracts, equity finance, corporate structuring and reorganisations and he has worked closely with clients in the healthcare, software, facilities and renewables sectors.



**Gavin Fitzgerald**  
Partner  
+353 1 232 1071  
gavin.fitzgerald@ogier.com

Gavin is a partner in Ogier's Real Estate team in Ireland. With more than seven years' post qualification experience, he advises on all areas of commercial property and, in particular, focuses on commercial development, property finance, acquisitions and disposals, commercial lettings and development structuring.



**Aoife O'Dea**  
Senior Associate  
+353 1 669 7073  
aoife.odea@ogier.com

Aoife is a senior associate on our Real Estate team with over seven years' post qualification experience. She advises on all areas of commercial property transactions with a particular focus on development land acquisitions, construction law, new home and commercial developments and development finance transactions.

# Ogier | To the point.

Ogier is a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost-effective services to all our clients.

## We have three divisions:

**Legal:** Practical advice on BVI, Cayman, Guernsey, Irish, Jersey and Luxembourg law.

**Corporate and Fiduciary:** Corporate administration services with a strong reputation in governance and regulatory compliance.

**Consulting:** Independent guidance on regulatory compliance.

### Core legal services

- Banking and Finance
- Corporate
- Dispute Resolution
- Investment Funds
- Private Wealth
- Regulatory
- Tax

### Core corporate and fiduciary services

- Corporate Administration
- Debt Capital Markets
- Funds
- Investor Services
- Private Wealth
- Real Estate

### Core sector services

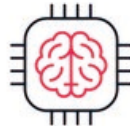
- Aviation and Marine
- Family Office
- Private Equity
- Real Estate
- Restructuring and Insolvency
- ESG
- Technology and Web3

1,200  
Employees

120 40  
Partners Directors

## Investment in technology

Our continued investment in our people and technology is transforming the delivery of professional services to our global client network, from live client portals to digital contracts, digital collaboration areas and document compilation.



## Sustainability

As an international firm, we support efforts to protect global and local ecosystems. We are continuously and actively reducing our global carbon emissions and environmental impact. We are embedding sustainability at every level.



## Corporate Social Responsibility

We're committed to being a good corporate citizen and supporting causes that empower people and enable our communities to thrive. We achieve this through community partnerships, pro bono work and volunteering.



## Innovation

Whether we're pioneering new ways to service clients or fostering a culture of continuous improvement, innovation is at the heart of everything we do. We are committed to providing a market-leading service that empowers clients.



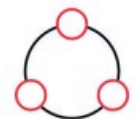
## Client Centric

We understand what our clients need to succeed, and do everything to ensure they meet their goals as simply and effectively as possible.



## Diversity, Equity and Inclusion

We believe in putting people first. As a global business we recognise diversity, equity and inclusion can be complex, challenging and nuanced. So we're meeting it with courage, drive and openness.



**Contentious Trusts and Estates Team of the Year**  
STEP Private Client Awards 2024



**Best Offshore Law Firm 2024**  
HFM Asia Services Awards 2024



**Best Law Firm**  
Fund Domicile Private Equity Wire European Awards 2024



**Offshore Firm of the Year**  
The Lawyer European Awards 2023

**Legal  
Corporate and Fiduciary  
Consulting**

British Virgin Islands  
Cayman Islands  
Dubai  
Hong Kong  
Guernsey  
Ireland  
Jersey  
London  
Luxembourg  
Shanghai  
Singapore  
Tokyo

Ogier is a professional services firm. We have three divisions:

Legal: practical advice on BVI, Cayman, Guernsey, Irish, Jersey and Luxembourg law.

Corporate and Fiduciary: corporate administration services with a strong reputation in governance and regulatory compliance.

Consulting: independent guidance on regulatory compliance.

Our network of locations also includes Beijing, Hong Kong, London, Shanghai, Singapore and Tokyo. Regulatory information can be found at [ogier.com](http://ogier.com).