

Ogier Global

Corporate Services in the UAE



Ogier

We get straight
to the point,
managing
complexity to get
to the essentials.

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Who we are

An agile business, anticipating fundamental changes in our clients' needs.

What we do

We are a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions. We provide expert and efficient services to all our clients, including an integrated corporate and regulatory consulting services offering.

Ogier in the Middle East

At Ogier, we ensure a seamless and cost-effective experience for our clients. Our dedication to understanding and meeting the unique needs of each client, combined with our extensive global presence and local expertise, positions us as a trusted adviser in the Middle East and beyond.

Specialised in the UAE's dynamic market

In the UAE, our services are tailored to the country's unique mix of global and local influences. We specialise in the incorporation and establishment of both non-regulated and regulated entities within the Dubai International Financial Centre (DIFC) and Abu Dhabi Global Market (ADGM), serving a diverse clientele from fund and asset managers to financial advisors and brokerage firms.

Our expertise extends to guiding clients through the Virtual Asset Regulatory Authority (VARA) licensing requirements for virtual asset service providers, offering outsourced Money Laundering Reporting Officer (MLRO), compliance, and risk services, and acting as a liaison with DIFC and

ADGM regulators. This comprehensive support ensures that businesses navigate the UAE's business-friendly environment and complex regulatory requirements with ease.

A proactive approach to regulatory challenges

Ogier's proactive and hands-on approach to regulatory consulting distinguishes us in the Middle East. By directly liaising with regulatory authorities like the Dubai Financial Services Authority (DFSA) and Financial Services Regulatory Authority (FSRA), we facilitate smoother and more efficient processes for regulatory approvals and compliance matters. Our regulatory specialists assist with obtaining financial services permissions, drafting essential documentation, and providing outsourced compliance services to meet the evolving needs of investment advisors and fund managers.

Embracing innovation and expertise

Our commitment to innovation, underpinned by our deep local knowledge and global perspective, ensures that we are equipped to meet the challenges of a rapidly evolving marketplace. From navigating the intricacies of virtual assets and fintech to delivering tailored solutions for corporate governance and risk management, Ogier is dedicated to supporting your business ventures in the UAE.



The UAE's geographical positioning bridges the East and the West, making it a strategic hub for international trade

Daniel Pacic
Managing Director, Ogier Global
Dubai



We work closely with investors, corporates and financial institutions to provide innovative solutions. We manage the complexity whilst addressing their unique needs.



Why the UAE?

The United Arab Emirates (UAE), known for its strategic location, has evolved into a major global business hub.

With a focus on diversification, the UAE has developed key sectors like tourism, real estate, and technology, attracting international investors.

The UAE offers a business-friendly environment with robust infrastructure, liberal trade policies, and a commitment to innovation. This has positioned it as an attractive destination for both startups and established companies looking for growth and investment opportunities in the Middle East and beyond.

Strategic location

The UAE's geographical positioning bridges the East and the West, making it a strategic hub for international trade and an attractive location for regional headquarters of multinational companies.

Business-friendly environment

The UAE offers a business-friendly environment with incentives such as no personal income tax and corporate tax exemptions, particularly in free zones designed for foreign businesses.

Navigating regulatory requirements

With the UAE's sophisticated free zones like DIFC in Dubai and the ADGM in nearby Abu Dhabi, businesses require consulting that can demystify current regulations and anticipate future changes. This ensures compliance and fosters innovation in fast-evolving sectors such as virtual assets.

Innovation and digital transformation

The country is committed to becoming a leading global hub for technology and innovation, evident in its smart city initiatives and the embrace of blockchain, AI, and fintech solutions.

The advantage of local expertise

The unique mix of global and local influences in the UAE demands service providers with deep regional knowledge. Understanding both local industry specifics and cultural nuances is crucial for those entering the market, ensuring successful navigation and partnership building.

Praveer Pinto
Client Director, Ogier Regulatory Consulting
Dubai



We view your business through a regulatory lens, finding solutions and answers, resulting in the most effective system possible for our clients.



Simplifying regulatory engagement

Ogier's expertise in the DIFC and ADGM.

In the dynamic regulatory landscapes of the Dubai International Financial Centre (DIFC) and Abu Dhabi Global Market (ADGM), navigating through the complexities of regulatory approvals and compliance is a paramount challenge for businesses.

Ogier Global stands at the forefront of this challenge, serving as a crucial bridge between your business and the key regulatory bodies within these jurisdictions: the Dubai Financial Services Authority (DFSA) and the Financial Services Regulatory Authority (FSRA), respectively.

Our deep-rooted relationships and continuous dialogue with the DFSA and FSRA empower us to offer unparalleled support and guidance to our clients. As your first point of contact, we are not just intermediaries; we are your advocates and partners in ensuring that your business not only meets but exceeds regulatory expectations. This partnership is facilitated by our proactive approach, where we engage directly with regulators, smoothing out the path for obtaining necessary financial services permissions, addressing compliance inquiries, and fostering ongoing regulatory communications.

Our comprehensive liaison services include:

Streamlined regulatory approvals

Leveraging our longstanding relationships with the DFSA and FSRA, we facilitate a smoother, more efficient process for obtaining regulatory approvals. This includes meticulous preparation and submission of all necessary documentation, from regulatory business plans to compliance manuals, ensuring that your application stands the best chance of success.

Compliance and risk management

Compliance is not a one-time event but an ongoing journey. Our outsourced compliance and risk management services ensure that your business remains aligned with the ever-evolving regulatory requirements. Whether it's implementing a cybersecurity policy or conducting a needs assessment, our team works hand-in-hand with your business to provide practical, actionable strategies.

Ongoing communication and support

The regulatory landscape is continuously shifting. Our ongoing dialogue with the DFSA and FSRA ensures that we are always abreast of the latest regulatory changes and can provide you with timely updates and strategic advice to navigate these changes effectively.

By choosing Ogier Global as your liaison with the DIFC and ADGM regulators, you gain more than just a service provider; you gain a partner who views your business through a regulatory lens, finding solutions and answers that result in the most effective system possible for our clients. Our dedicated team's expertise and proactive approach make us an invaluable partner in your firm's regulatory journey, ensuring that you can focus on what you do best: growing your business in the dynamic markets of Dubai and Abu Dhabi.

Integrated corporate services

Renowned for being at the forefront of developments in our jurisdictions, clients are able to leverage our knowledge in order to achieve their commercial objectives.

Entity formation

Ogier Global can assist clients with all aspects of their initial structure set up.

We specialise in the incorporation and establishment of both non-regulated and regulated firms within the Dubai International Financial Centre (DIFC), catering to a diverse clientele including fund and asset managers, financial advisors, representative offices and brokerage firms.

Our tailored approach ensures that your business, whether it's entering into venture capital, private equity, or setting up a hedge fund in DIFC or ADGM, navigates the regulatory landscape with ease and precision.

Company secretarial

We offer clients a full suite of company secretarial services.

Corporate administration

We provide each client with a tailored solution, designed to align with the specific needs of their business in the UAE.

Governance services

As the need to demonstrate substance increases, our corporate clients are increasingly turning to us to deliver innovative solutions for board governance and director services.

Ogier Global offers access to a wide pool of experienced professionals

including accountants and chartered secretaries.

Accounting and financial reporting

Our team provides the full spectrum of accounting and reporting services to corporate entities.

Regulatory and compliance

Ogier Global has a dedicated team of professionals who can support entities and other financial institutions in complying with their Automatic Exchange of Information (AEOI) obligations including US FATCA and CRS.

Outsourced MLRO, compliance, and risk management services

We understand the critical importance of compliance, risk management, and the mandatory role of the money laundering reporting officer (MLRO) for regulated firms and designated non-financial businesses and professions (DNFBPs).

Our outsourced MLRO services provide a comprehensive solution that aligns with the regulatory expectations of the DIFC and ADGM, ensuring that your firm meets the compliance and risk management standards set by the DFSA and FSRA.

Regulatory Consulting

We are adaptive in our thinking and

approach, responding to each client's individual needs and situation.

Ogier's presence in the United Arab Emirates offers seamless consulting services as part of our integrated corporate services offering.

We can be engaged in the discharge of those action points or return at a future time to review the completion, reporting any further recommendations.

These services include:

- Advisory
- Compliance Officer services
- Audit (AML, compliance)
- Training
- Remediation and monitoring



In the United Arab Emirates, our services are tailored to the country's unique mix of global and local influences. We specialise in the incorporation and establishment of both non-regulated and regulated entities within the Dubai International Financial Centre (DIFC) and Abu Dhabi Global Market (ADGM), serving a diverse clientele from fund and asset managers to financial advisers and brokerage firms.

Ogier | To the point.

Ogier is a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost-effective services to all our clients.

We have three divisions:

Legal: Practical advice on BVI, Cayman, Guernsey, Irish, Jersey and Luxembourg law.

Corporate and Fiduciary: Corporate administration services with a strong reputation in governance and regulatory compliance.

Consulting: Independent guidance on sustainable investing, regulatory compliance and tech.

Core legal services

- Banking and Finance
- Corporate
- Dispute Resolution
- Investment Funds
- Private Wealth
- Regulatory
- Tax

Core corporate and fiduciary services

- Corporate Administration
- Debt Capital Markets
- Funds
- Investor Services
- Private Wealth
- Real Estate

Core sector services

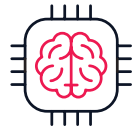
- Aviation and Marine
- Family Office
- Private Equity
- Real Estate
- Restructuring and Insolvency
- Sustainable Investing and ESG
- Technology and Web3

1,100
Employees

110 Partners
40 Directors

Investment in technology

Our continued investment in our people and technology is transforming the delivery of professional services to our global client network, from live client portals to digital contracts, digital collaboration areas and document compilation.



Sustainability

As an international firm, we support efforts to protect global and local ecosystems. We are continuously and actively reducing our global carbon emissions and environmental impact. We are embedding sustainability at every level.



Corporate Social Responsibility

We're committed to being a good corporate citizen and supporting causes that empower people and enable our communities to thrive. We achieve this through community partnerships, pro bono work and volunteering.



Innovation

Whether we're pioneering new ways to service clients or fostering a culture of continuous improvement, innovation is at the heart of everything we do. We are committed to providing a market-leading service that empowers clients.



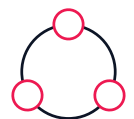
Client Centric

We understand what our clients need to succeed, and do everything to ensure they meet their goals as simply and effectively as possible.



Diversity, Equity and Inclusion

We believe in putting people first. As a global business we recognise diversity, equity and inclusion can be complex, challenging and nuanced. So we're meeting it with courage, drive and openness.



Best Offshore Law Firm
WealthBriefing European Awards 2023



Law Firm of the Year
- Caribbean, Guernsey and Jersey Citywealth
IFC Awards 2023



Offshore Firm of the Year
HFM Asian Services Awards 2023



Offshore Firm of the Year
The Lawyer European Awards 2023

Key contacts



Daniel Pacic
Managing Director
+971 4 450 1902
daniel.pacic@ogier.com

Daniel is a Middle East specialist. He is responsible for the development of Ogier Global's presence and service offering in the UAE and wider GCC region, aimed at facilitating governance, risk and compliance services for financially-regulated entities, fund administration services for sovereign wealth funds, private equity funds and venture capital funds as well as estate planning solutions for private clients and their families.



David Welford
Managing Partner, and Head of Dispute Resolution for the Middle East
+971 4 450 1901
david.welford@ogier.com

David is head of dispute resolution in the Middle East and practice partner in Ogier's Dubai office. He is a barrister with broad experience of commercial and financial disputes with a focus on cross-border company, trusts, insolvency and restructuring matters. He has extensive advocacy experience at first instance and on appeal.



Praveer Pinto
Client Director
+971 4 450 1903
praveer.pinto@ogier.com

Praveer specialises in regulatory and financial crime compliance. He has worked with a broad range of financial institutions in risk and compliance roles in consulting and inhouse capacities. With experience in setting up compliance frameworks, designing policies and procedures, conducting due diligence, sanctions compliance, regulatory tax compliance, digital assets compliance, obtaining regulatory licenses and building compliance teams.



Kirtee Gunness
Manager
+971 4 450 1906
kirtee.gunness@ogier.com

Kirtee is a manager in the corporate services team for Ogier Global. During her time in the United Arab Emirates, she has gained a wealth of expertise and made notable contributions to the field by publishing several articles on private wealth matters in the UAE, showcasing a commitment to sharing valuable insights and staying at the forefront of industry knowledge.

**Legal
Corporate and Fiduciary
Consulting**

Beijing
British Virgin Islands
Cayman Islands
Dubai
Hong Kong
Guernsey
Ireland
Jersey
London
Luxembourg
Shanghai
Singapore
Tokyo

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Consulting: independent guidance on sustainable investing, regulatory compliance and tech.

Our network of locations also includes Beijing, Hong Kong, London, Shanghai, Singapore and Tokyo. Regulatory information can be found at ogier.com.