



Constant change and growth for Ogier in Luxembourg

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To mark the 10th anniversary of Ogier's operations in Luxembourg, partner Daniel Richards, who co-founded Ogier's Luxembourg office in 2012, and Bertrand Gérardin, practice partner and head of the corporate practice in Luxembourg, talked to Delano magazine about the firm's success and the challenges and opportunities of the last decade.

"Ten years ago, the international investment landscape for clients was changing.... Around that time, [the Alternative Investment Fund Managers Directive] was being launched. The prospect of a pan-European marketing passport to access institutional investors across the EU, on a very uniform, systematised, easy-to-operate basis was clearly something that was driving client interest. We could see that this was something that was going to be the future," Daniel told the publication.

"Luxembourg, of course, at that time also was building several new tools in the toolbox, or the sandbox as people sometimes call it. The [special limited partnership] SCSp was being launched. This was expressly modelled on a lot of the international fund vehicles that my firm had acted on for many years. Clearly this was going to be of interest to the clients that we were acting for. And I think experience has proven that correct."

You can read the [full interview](#).

About Ogier

Ogier is a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost-effective services to all our clients. We regularly win awards for the quality of our client service, our work and our people.

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