



## Ogier Latin American team bring their expertise to CAIS Brazil

News - 22/11/2019

Ogier's Latin American experts will be speaking at the CAIS (Cayman Alternative Investment Summit) 365 Brazil being held in São Paulo on 3rd December and in Rio on 5th December.

CAIS Brazil brings together industry leaders to discuss the trends shaping global financial services. Partner Giorgio Subiotto, director of Ogier Global, Cayman, Ben Gillooly, and senior associate Cline Glidden will be speaking at the event and sharing their knowledge of the market. Managing associate Tim Cone will also be attending the event. Ogier is a sponsor for the event alongside Dart Real Estate, KPMG and Maitland.

They will be taking part in panel discussions which also feature presentations from investor, hedge fund manager and philanthropist Mark Yusko and Jude Scott, CEO of Cayman Finance. The panels will discuss a number of topics including industry trends and their relevance to Brazil and the Cayman Islands, Cayman local practice issues and establishing a physical presence and the innovations which are driving the client experience.

Giorgio is moderating a panel discussing the Brazil/Cayman relationship with a specific focus on the Brazilian Beneficial Ownership disclosure and the impacts on 4373 accounts. He will be joined by Ben Gillooly for a session focusing on Cayman regulatory updates which will include news on economic substance, GDPR and Cayman Data Protection.

Cline's panel will focus on opportunities for residency, real estate and business investment in the Cayman Islands. Panelists will also discuss the EU Substance requirements for Cayman and recent case studies on Family Offices in Cayman. He will be joined by Sue Nickason of Dart Real Estate. Cline advises on matters related to investment and High Net Worth Immigration matters in the Cayman Islands.

Giorgio said: "We are delighted to be sponsoring this summit and to be playing a prominent part in the panel discussions. This is a great opportunity to come together with leading figures in the industry and share the knowledge and expertise that we have in this market."

Ogier's Latin American practice comprises five partners in Cayman, two in Luxembourg, and two in the BVI focused on providing funds, corporate, private wealth, banking advice and litigation support, to clients in Latin America or who deal with Latin America

Ogier's Investment Funds team acts for 40 of the top 100 investment managers in Brazil and the firm has excellent relationships with senior members of Brazil's legal market, the country's fund managers, family offices, and banks. Key clients include BTG Pactual, Itaú Unibanco, BNY Mellon and Banco Icatu.

Ogier is active throughout the region and has an extensive network of Latin American clients in Chile, Argentina, Colombia, Peru and Central America. Clients praise the quality of the team's work as well as its understanding of their needs.

[At a Glance Guide to Ogier's Latin American team](#)

## About Ogier

Ogier is a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost-effective services to all our clients. We regularly win awards for the quality of our client service, our work and our people.

## Disclaimer

This client briefing has been prepared for clients and professional associates of Ogier. The information and expressions of opinion which it contains are not intended to be a comprehensive study or to provide legal advice and should not be treated as a substitute for specific advice concerning individual situations.

Regulatory information can be found under [Legal Notice](#)

## Key Contacts



Giorgio Subiotto

Partner

Cayman Islands

E: [giorgio.subiotto@ogier.com](mailto:giorgio.subiotto@ogier.com)

T: +1 345 815 1872



Ben Gillooly

Director

Cayman Islands

E: [Ben.Gillooly@ogier.com](mailto:Ben.Gillooly@ogier.com)

T: +1 345 815 1764



Cline Glidden

Counsel

Cayman Islands

E: [cline.glidden@ogier.com](mailto:cline.glidden@ogier.com)

T: +1 345 815 1785



Tim Cone

Partner

Cayman Islands

E: tim.cone@ogier.com

T: +1 345 815 1767

## Related Services

Investment Funds

Private Wealth

Fund Finance

Legal

## Related Sectors

Real Estate

Funds Hub