



Defining excellence as Ogier is named finalists in two STEP Private Client Award categories

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As we approach the 2024 STEP Private Client Awards, we're proud to announce that Ogier has secured finalist spots in two prestigious categories: Contentious Trust and Estates Team of the Year and International Legal Team of the Year.

This recognition highlights the combined excellence of Ogier's Trust Advisory Group, uniting the talents of our Private Wealth team, led by Matt Guthrie, Global Head of Private Wealth, with those of our Dispute Resolution team, guided by Rachael Reynolds, Global Senior Partner. Together, they deliver a seamless advisory service, spanning both contentious and non-contentious private wealth matters.

As we count down to the STEP Private Client Awards ceremony, the insights from Matt Guthrie underscore the dedication, expertise, and innovation that position Ogier as a leader in the private client industry. We eagerly anticipate the opportunity to celebrate our achievements and continue setting benchmarks for excellence.

Q1: How does Ogier leverage its international network to deliver comprehensive solutions to clients?

Our approach centres around being client centric. It's about more than just providing legal advice; it's about offering tailored, strategic solutions that align with unique situations. Our global presence greatly supports us in this effort.

For instance, our custom-built software ensures our global teams work in unison, offering a seamless service across borders. We leverage the specialised knowledge and expertise of our lawyers in each location, from Guernsey and Jersey to the Cayman Islands and beyond, to provide nuanced, jurisdiction-specific advice that's integrated into a coherent, global strategy. This approach allows us to tackle complex international challenges efficiently.

Q2: How does Ogier's strategic expansion align with the firm's commitment to defining excellence in trust and private client services?

At Ogier, defining excellence in our services means being where our clients need us the most and how we adapt our offerings to meet the unique needs of clients globally. In Hong Kong, for instance, we ensure our legal advice is not just expert but also accessible and directly relevant to the needs of Chinese private clients, embodying our clear and client-focused approach to complex legal issues.

The recent launch of Ogier in Dubai marks a strategic expansion aimed at addressing the increasing need for specialised offshore legal support in the Middle East. This move not only broadens our geographical presence but also strengthens our capacity to provide personalised, timely and culturally sensitive support to our clients in the region.

Q3: How does Ogier's Private Wealth team work with other Ogier departments to provide holistic solutions?

Our team excels at working together across different areas, like commercial litigation, restructuring and investment funds, to solve complex challenges for our private clients. This collaborative approach allows us to address our clients' most complex issues comprehensively.

We also team up with our regulatory and compliance experts to make sure our strategies for contentious trust and estate matters are strong and follow the latest updates to the laws. This is especially important in cases that involve laws from different countries. By bringing together experts from various fields, we're able to provide complete solutions that meet all our clients' needs, raising the bar for excellence in handling complicated trust and estate matters.

[Learn more about our Trusts Advisory Group](#)

About Ogier

Ogier is a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost-effective services to all our clients. We regularly win awards for the quality of our client service, our work and our people.

Disclaimer

This client briefing has been prepared for clients and professional associates of Ogier. The information and expressions of opinion which it contains are not intended to be a comprehensive study or to provide legal advice and should not be treated as a substitute for specific advice

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