

Giorgio Subiotto

Partner

Cayman Islands

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VCard



Areas of expertise

Corporate

Funds Hub

Hedge Funds

Investment Funds

Legal

Managers and Sponsors

Notary public services

Private Equity

Private Wealth

Regulatory

Trusts Advisory Group

Background and experience

A large part of Giorgio's practice is investment funds, where he works on the whole life-cycle of hedge funds and closed-ended funds - private equity, venture capital, real estate - including guiding funds through stress points, such as during the 2008 financial crisis. Giorgio also acts for investors into funds and advises on the establishment and ongoing regulatory compliance of

Cayman-based investment managers, investment advisers, distributors and arrangers.

His corporate practice is heavily focused on venture capital transactions, including the establishment of Cayman holding companies to support start-ups in their capital raising and international expansion, working with them on seed and later rounds of financing, and working with them on exits, either through M&A acquisition or IPO. He also represents investors into these VC structures. Other corporate work includes SPAC and de-SPAC transactions, general joint venture work and advising boards in respect of take-overs and mergers.

On the private wealth side, Giorgio since 2008 has been one of the principal architects of Ogier's Cayman-based Private Wealth team. He now focuses on investment fund and corporate transactions that form part of private wealth planning and also advises clients on the full range of private wealth matters alongside Ogier's trusts and estates team.

What sets Giorgio's practice apart is his passion for Latin America, in particular Brazil and he has been the driving force behind Ogier's LatAm practice. Although he acts for a number of blue chip clients in the United States, United Kingdom, Switzerland, and Asia, Latin America is where the bulk of Giorgio's clients are based.

Before joining Ogier, Giorgio practiced at Sullivan & Cromwell in New York (1998 to 2002), Pinheiro Neto - Advogados in São Paulo (1994 to 1995) and Linklaters in London and Paris (1992 to 1994 and 1995 to 1997).

Giorgio received his Diploma de Estudios Hispánicos from the University of Málaga, Spain, in 1986; his Bachelor of Law with Honours from the University of London, King's College, in 1990; Maîtrise en Droit, avec mention, from the University of Paris I, Panthéon-Sorbonne, in the same year; and Master of Law from University of Michigan Law School at Ann Arbor in 1992.

Giorgio is a member of STEP and is a Notary Public in the Cayman Islands and a member of the Cayman Islands Legal Practitioners Association, the Law Society of England and Wales and the New York Bar Association.

He is fluent in English, French, German, Italian, Portuguese and Spanish.

Admitted in:

2002 - Cayman Islands

1999 - New York (non practising)

1994 - England and Wales (non practising)

Languages

French

German

Italian

Spanish

Portuguese

English

Examples of work

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1 March 2024 | 1 min read

Ogier advises Pismo on its US\$1 billion acquisition by Visa

Deal

13 December 2023 | 3 min read

Ogier in Cayman advises on more than US\$7 billion of SPAC... listings and de-SPACs in 2023

Cynthia Anandajayasekeram

Team: Bradley Kruger, Giorgio Subiotto, Tommy Tuohy

Cayman Islands

Deal

26 September 2023 | 1 min read

Ogier advises Conduit Pharmaceuticals in US\$720 million... merger with SPAC Murphy Canyon Acquisition Corp

Giorgio Subiotto

Team: Graeme Loarridge, Jasjit Grewal

Cayman Islands

Deal

28 February 2022 | 1 min read

Ogier advises Foxbit on R\$110m Series A funding round with... OKX

Tim Cone

Team: Dominic Athwal, Giorgio Subiotto

Cayman Islands, London

Deal

31 January 2022 | 2 min read

Ogier advises on unique statutory merger of two CIMA... regulated fund structures

Giorgio Subiotto

Team: Graeme Loarridge

Cayman Islands

Deal

30 November 2021 | 1 min read

Ogier advises food technology start-up on Series C financing

Giorgio Subiotto

Team: Graeme Loarridge

Cayman Islands

Deal

13 September 2021 | 1 min read

Cayman Islands Private Fund FAR: filing date extended

James Bergstrom

Team: Kate Hodson 凯特·赫臣, Tim Cone, Angus Davison, Bradley Kruger, Joanne Huckle, Nick Rogers, and 4 more

Cayman Islands

Deal

12 November 2020 | 1 min read

Ogier advises Advent International on cash-and-stock sale... of Brazil digital broker

Giorgio Subiotto

Team: Tommy Tuohy

Cayman Islands

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12 November 2020 | 1 min read

Ogier advises food tech start-up

Giorgio Subiotto

Team: Tim Cone, Graeme Loarridge, Stephen Crowther

Cayman Islands

Deal

1 August 2020 | 1 min read

Ogier advises on complex private equity fund migration

Tim Cone

Team: Giorgio Subiotto, Graeme Loarridge

Cayman Islands

Deal

News and insights

Find out more

6 January 2025 | 6 min read

Listing of investment funds on the Cayman Islands Stock Exchange

Alan Wong 黄伟麟

Team: Kate Hodson 凯特·赫臣, Nicholas Plowman 包乐文, Giorgio Subiotto, Laura Sephton

Cayman Islands, Hong Kong

Insight

6 January 2025 | 1 min read

投资基金在开曼群岛证券交易所上市

Alan Wong 黄伟麟

Team: Kate Hodson 凯特·赫臣, Nicholas Plowman 包乐文, Giorgio Subiotto, Laura Sephton

Cayman Islands, Hong Kong

Insight

13 November 2024 | 3 min read

Compliance calendar for Cayman Islands investment funds -... 2025

James Bergstrom

Team: Tim Cone, Angus Davison, Joanne Huckle, Bradley Kruger, Nick Rogers, Justin Savage, and 9 more

Cayman Islands

Insight

11 November 2024 | 1 min read

Renewal or surrender of Cayman Islands director registration... action required

Ridhiima Kapoor

Team: James Bergstrom, Justin Savage, Tim Cone, Angus Davison, Joanne Huckle, Bradley Kruger, and 7 more

Cayman Islands

Insight

8 November 2024 | 3 min read

Ogier in Cayman Islands recognised as a leading firm in... Legal 500 Caribbean 2025 rankings

News

29 October 2024 | 3 min read

Insights from the Ogier Funds Symposium in New... York

Joanne Huckle

Team: James Bergstrom, Tim Cone, Justin Savage, Giorgio Subiotto, Emma Sutherland, Guy Dominy, and 4 more

Global

Insight

27 September 2024 | 1 min read

ケイマン諸島における強化された実質的支配者透明化制度が施行

Martin Byers

Team: Megan Mcluskie, Joanne Huckle, James Bergstrom, Tim Cone, Bradley Kruger, Nick Rogers, and 7 more

Cayman Islands, Hong Kong

Insight

23 September 2024 | 4 min read

STAR Trusts in the Cayman Islands

Anthony Partridge

Team: Giorgio Subiotto, Gregory Haddow, Ben Harle

Cayman Islands

Insight

5 August 2024 | 4 min read

Enhanced Cayman Islands beneficial ownership... transparency regime now in force

Martin Byers

Team: Megan Mcluskie, Joanne Huckle, James Bergstrom, Tim Cone, Bradley Kruger, Nick Rogers, and 7 more

Cayman Islands

Insight

Recognition

"One of their standout strengths is their profound understanding of Brazilian clients. Their familiarity with the Brazilian market dynamics allows them to offer valuable insights that align with our clients' business goals"

Legal 500 Caribbean, 2025

"Giorgio is a clear leader in the field"

Legal 500 Caribbean, 2025

"Giorgio Subiotto and his team are extremely knowledgeable about Cayman law and regulations, and they have the ability to summarise issues and explain the challenges we face in a clear manner"

Chambers Global, 2024

"Portuguese speaker known for his in-depth understanding of Brazilian culture, partly cultivated during his previous experience at top Brazilian and international practices, where he was a foreign associate. A triple threat licensed to practise law in the Cayman Islands, New York, England and Wales."

Latin Lawyer 250, 2024

"Highly regarded"

IFLR1000, 2024

"Giorgio Subiotto provides exceptional service and demonstrates a high level of professionalism and expertise."

Chambers Global, 2024

"Giorgio Subiotto has been a valued partner for many years. He is always ready to attend our specific needs and find creative solutions. He is a loyal adviser and is more than happy to really jump onboard to solve our problems"

Legal 500 Caribbean, 2023

"Giorgio is very knowledgeable and experienced when it comes to Cayman law and the establishment of collective investment vehicles in the Cayman Islands."

Chambers Global, 2023

"Giorgio has been a key partner since we launched our business"

Chambers Global, 2023

"Leading individual"

Legal 500 Caribbean, 2024

"Leading Individual"

Legal 500 Caribbean, 2023

"Key Lawyer"

Legal 500 Caribbean, 2023

"Thought Leader"

Who's Who Legal, Private Client, 2022

"A fantastic investment funds in Cayman and he is a expert of his field and in Brazilian capital market as well. Pleasure working with him. Giorgio always makes himself available when we request advice, usually on very short notice"

Legal 500 Caribbean, 2022

"Leading Individual"

Legal 500 Caribbean, 2022

"Very knowledgeable on Cayman Islands law and regulation, particularly in the private funds space"

Chambers Global, 2021

"Recommended - Private Fund Formation"

Who's Who Legal, Private Funds, 2022

"Leading Individual"

Legal 500 Caribbean, 2021

"Very, very sharp lawyer who is calm, practical and long term oriented"

Chambers Global, 2020

"Leading individual"

Legal 500 Caribbean, 2020